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Account Associate - State Farm Agent Team Member

Job Location United States Remote work from: USA

Base Salary USD 40 - USD 50

Employment Type Full-time, Part-time Hiring organization State Farm

Date posted October 15, 2024

Valid through 31.05.2025

APPLY NOW Apply Now

Description

Replies within 24 hours

*Fully Remote – Must be currently licensed, prior State Farm experience preferred**

Position Overview

Are you outgoing and customer-focused? Do you enjoy working with the public? If you answered yes to these questions, working for a State Farm independent contractor agent may be the career for you! State Farm agents market only State Farm insurance and financial service products.

Responsibilities

• Establish customer relationships and follow up with customers, as needed.

• Use a customer-focused, needs-based review process to educate customers about insurance options.

• Develop leads, schedule appointments, identify customer needs, and market appropriate products and services.

As an Agent Team Member, you will receive

- Hourly pay plus commission/bonus (\$15-18/hr base)
- Health benefits
- Paid time off (vacation and personal/sick days)
- Flexible hours
- · Growth potential/Opportunity for advancement within my agency
- Hiring Bonus up to \$

Requirements

- Interest in marketing products and services based on customer needs
- Excellent communication skills written, verbal and listening
- People-oriented
- Detail oriented
- Proactive in problem solving
- Able to learn computer functions
- Ability to work in a team environment
- Must be currently licensed
- Prior State Farm experience preferred

If you are motivated to succeed and can see yourself in this role, please complete our application. We will follow up with you on the next steps in the interview process.