



<https://jobsfor7.com/job/account-representative-state-farm-agent-team-member/>

Account Representative – State Farm Agent Team Member

Job Location

United States
Remote work from: USA

Base Salary

USD 40 - USD 50

Employment Type

Full-time, Part-time

Description

Overview:

Are you ready to join a dynamic team that's been making waves since 2008? Look no further! Our agency is expanding, and we're seeking passionate individuals to join us on our journey. With an office in California and a remote presence in Arizona – we offer flexible scheduling, a supportive work environment, and plenty of fun along the way. As part of our team of six seasoned professionals, you'll have the chance to engage with clients within California and Arizona, helping them discover their insurance needs. Plus, enjoy quarterly outings and become part of a community that values growth and collaboration.

Ready to make your mark? Apply now and discover why we're a top choice for job seekers like you.

Responsibilities:

- Establish customer relationships and follow up with customers, as needed.
- Use a customer-focused, needs-based review process to educate customers about insurance options.
- Develop leads, schedule appointments, identify customer needs, and market appropriate products and services.

As an Agent Team Member, you will receive...

- 401K
- Salary plus commission/bonus
- Health benefits
- Paid time off (vacation and personal/sick days)
- Flexible hours
- Growth potential/Opportunity for advancement within my agency
- Hiring Bonus
- Quarterly team outings
- Bonus competitions
- WFH options available

Requirements:

- Interest in marketing products and services based on customer needs
- Excellent communication skills – written, verbal and listening
- People-oriented
- Detail oriented
- Proactive in problem solving

Hiring organization

State Farm

Date posted

October 15, 2024

Valid through

31.05.2025

APPLY NOW

Apply Now

- Able to learn computer functions
- Ability to work in a team environment
- Currently licensed applicants preferred

If you are motivated to succeed and can see yourself in this role, please complete our application. We will follow up with you on the next steps in the interview process.