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In House Sales Executive – Remote HVC

Job Location United States Remote work from: USA

Base Salary USD 40 - USD 50

Employment Type Full-time, Part-time Hiring organization Hilton Grand Vacations

Date posted October 15, 2024

Valid through 31.05.2025

APPLY NOW Apply Now

Description

Join The Hilton Team and Shape the Future of Timeshare Sales

Recently, Hilton has made a groundbreaking investment of \$3 billion to acquire two leading timeshare companies, solidifying our position as the leader in the industry! Focus on What Matters

We're not just leaders in virtual sales; we're light years ahead of our competitors with streamlined processes that ensure efficiency and your success.

Once a sale is secured, our team handles all subsequent tasks—eliminating the need for agents to chase leads or manage administrative burdens. This allows you to concentrate fully on what you do best: closing deals and driving results. Benefits

• This sought-after position is highly desirable because it offers the flexibility of working from home.

• We provide comprehensive paid training to ensure a smooth onboarding experience.

• Enjoy the peace of mind with health insurance available from day one with excellent health care options (medical, dental, and vision)

• Take advantage of our 401k with employer matching to secure your financial future.

• Participate in our stock purchase plan, empowering you to not only be a valued team member but also an owner in our success.

• Paid Time Off (PTO) which allows our employees to take time off from work while still receiving their regular pay. It's crucial for rest, relaxation, or recovering from illness.

• Tuition Reimbursement is a program where we reimburse our employees for expenses related to continuing education or courses that enhance job-related skills. It's a great way to support ongoing learning and development.

• Go Hilton Team Member Travel Program provides discounts on travel for team members and their families. It's a fantastic perk that encourages employees to explore and enjoy travel opportunities at reduced costs.

Hilton University: Empowering Your Success

Experience Hilton University, our exclusive action line and in-house onboarding course meticulously tailored for the timeshare industry. Developed and designed for your success.

We prioritize the critical importance of product knowledge. Understanding the intricacies of our products and being able to effectively communicate its value to customers are essential skills that directly contribute to our success in closing deals.