



<https://jobsfor7.com/job/relationship-payment-manager/>

Relationship Payment Manager

Job Location

United States
Remote work from: USA

Base Salary

USD 40 - USD 50

Employment Type

Full-time, Part-time

Description

At PayPal (NASDAQ: PYPL), we believe that every person has the right to participate fully in the global economy. Our mission is to revolutionize commerce globally to make moving money, selling and shopping, personalized and secure.

Job Description Summary:

The Global Acquiring & Processing Partnership team is responsible for leading commercial strategy and relationships with financial institutions providing payment processing capabilities for PayPal Inc across all verticals and multiple regions. We are seeking a high-energy and innovative professional with a passion for improving how people manage and move money. The Associate Relationship Manager will sit at the center of our team, supporting our relationship managers by creating, leading, and executing critical business processes and projects. You should be proactive and possess a good conceptual understanding of payment processing in e-commerce ecosystem. You should be detail-oriented, with the persistence needed to track a complicated project plan. And finally, you should be team-oriented, with the knowledge that your success will be based on how you help others succeed. The position will involve frequent interaction with leaders at PayPal and external partners. Travel may be occasionally required, but minimal. This role reports into the Director of Financial Partnerships.

Job Description:

Responsibilities:

- Providing day-to-day business support to key Payment Partnership Relationship globally, maintaining oversight of operational and commercial activities as they relate to our acquiring and/or processing partners.
- Identifying, owning & managing issues or/and opportunities related to our acquiring and/or processing activities.
- Gather inputs internally and externally and coordinate with cross-functional stakeholders (including risk, compliance, product, engineering, treasury) on creation and execution of partner strategy.
- Develop and execute programs/projects with our global partners to further PayPal's strategic goals and overall positioning in key verticals and markets.
- Quarterback engagements with our largest partners to ensure we are presenting a clear and cohesive offering to our stakeholders.
- Maintain a pulse on the financial health of the processing business – highlight the key metrics we should be looking at, call out relevant trends for us to get ahead on

Hiring organization

PayPal

Date posted

October 15, 2024

Valid through

31.05.2025

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