

<https://jobsfor7.com/job/sales-representative-np-healthcare/>

## Sales Representative, NP Healthcare

### Job Location

United States  
Remote work from: USA

### Base Salary

USD 40 - USD 50

### Employment Type

Full-time, Part-time

### Description

As a Sales Representative working with key Non-profit Healthcare accounts, you will have the exciting opportunity to help drive the growth and shape the future of an emerging technology. Your responsibilities will include driving revenue, adoption, and market penetration in Mid-Market and Enterprise accounts. The ideal candidate will possess both a Healthcare sales and technical background that enables them to drive an engagement at the CXO level as well as with software developers and IT architects. Drive net new revenue and market share in a defined Enterprise and Mid-Market territory. Meet or exceed quarterly revenue targets. Develop and execute against a comprehensive account/territory plan. Create & articulate compelling value propositions around AWS services. Accelerate customer adoption. Maintain a robust sales pipeline. Facilitate contract negotiations, investment programs and enablement programs. Uncover and develop new opportunities within strategic accounts.

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### Hiring organization

Amazon

### Date posted

October 15, 2024

### Valid through

31.05.2025

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