



<https://jobsfor7.com/job/senior-originator-tax-credit/>

Senior Originator, Tax Credit

Job Location

United States
Remote work from: USA

Base Salary

USD 40 - USD 50

Employment Type

Full-time, Part-time

Description

At PNC, our people are our greatest differentiator and competitive advantage in the markets we serve. We are all united in delivering the best experience for our customers. We work together each day to foster an inclusive workplace culture where all of our employees feel respected, valued and have an opportunity to contribute to the company's success. As a Senior Originator within PNC's Tax Credit organization, you will be based in Arizona, New Mexico or Colorado. Other locations within the PNC footprint may be considered.

Job Description

- Originates multifamily investments, interim and permanent loans, for conventional and affordable rental housing that qualifies for low-income tax credits and/or permanent loans which may qualify for sale to government-sponsored entities.
- Evaluates, structures and negotiates terms for investments, interim and permanent loans, for conventional and affordable rental housing.
- Identifies the appropriate customer base and develops and implements a marketing strategy and plan. Solicits new and manage existing relationships with developers and owners.
- Monitors markets and competitors. This may include engagement with critical actors such as state allocating agencies and other agencies.
- Maintains an understanding of agency and/or federal requirements and structures on transactions, programs, products and structures.

PNC Employees take pride in our reputation and to continue building upon that we expect our employees to be:

- Customer Focused – Knowledgeable of the values and practices that align customer needs and satisfaction as primary considerations in all business decisions and able to leverage that information in creating customized customer solutions.
- Managing Risk – Assessing and effectively managing all of the risks associated with their business objectives and activities to ensure they adhere to and support PNC's Enterprise Risk Management Framework.

Qualifications

Successful candidates must demonstrate appropriate knowledge, skills, and abilities for a role. Listed below are skills, competencies, work experience, education, and required certifications/licensures needed to be successful in this position.

Hiring organization

PNC

Date posted

October 15, 2024

Valid through

31.05.2025

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Preferred Skills

Capital Management, Consumer Lending, Credit Assessment, Economic Policy, Innovation, Investments, Loan Agreements, Results-Oriented, Structuring

Competencies

Business Markets, Customer Acquisition, Customer Experience Management., Decision Making and Critical Thinking, Effective Communications, Financial Analysis, Sales Function, Selling.

Work Experience

Roles at this level typically require a university / college degree. Higher level education such as a Masters degree, PhD, or certifications is desirable. Industry relevant experience is typically 8+ years. Specific certifications are often required. In lieu of a degree, a comparable combination of education, job specific certification(s), and experience (including military service) may be considered.

Education

Bachelors

Certifications

No Required Certification(s)